



Eternit

**EARNINGS
CONFERENCE CALL**

1Q26

LEGAL NOTICE

The statements contained in this presentation regarding Eternit's business prospects, projections of operating and financial results, and references to the Company's potential growth are merely forecasts and were based on Management's expectations regarding the Company's future performance.

Future considerations are not guarantees of performance. They involve risks, uncertainties, and assumptions, as they refer to future events and, therefore, depend on circumstances that may or may not occur.

Investors should understand that general economic conditions, market conditions, and other operational factors can affect Eternit's future performance and lead to results that differ significantly from those expressed in such forward-looking considerations.

Note: As disclosed in the Material Fact released on December 16, 2025, the Company decided to discontinue its concrete roofing tile line due to its operational performance falling short of expectations and the lack of prospects for an adequate economic return. The financial effects of this decision are reflected in the results as of March 31, 2025, recorded under "Other income and expenses," including write-downs of property, plant and equipment, inventories, and revenues related to the sale of real estate and machinery and equipment.

1Q26 HIGHLIGHTS

EliteMov gaining traction, improving customer experience, and driving greater efficiency across the value chain.

Industrialized construction accelerating, with revenue up by 17.7%

Fiber cement maintained its sales pace despite a 4% market decline.

Results were shaped by the expected seasonal dynamics of chrysotile during the period.

MACROECONOMIC AND MARKET OVERVIEW



ABRAMAT

Deflated Revenue

+3.1%

Mar/26

-4.0%

YTD Mar/26



INCC

Construction Cost Inflation

+0.54%

Mar/26

+5.9%

YTD Mar/26



INDEBTEDNESS

Indebted Brazilian Households

80.4%

Mar/26

+3.3p.p.

vs. Mar/25



ICC

Consumer Confidence Index

88.1%

Mar/26

OVERALL PERFORMANCE OVERVIEW



Expansion in Industrialized Construction reinforces the portfolio's overall resilience

Industrialized Construction



Strong acceleration as the main driver of portfolio growth and diversification.

Chrysotile Mineral



Short-term pressure maintenance shutdowns + the new commercial dynamics are impacting costs and shipments.

Fiber-Cement



Operational resilience driven by a balanced product mix that sustains margins and stabilizes volumes.

Portfolio

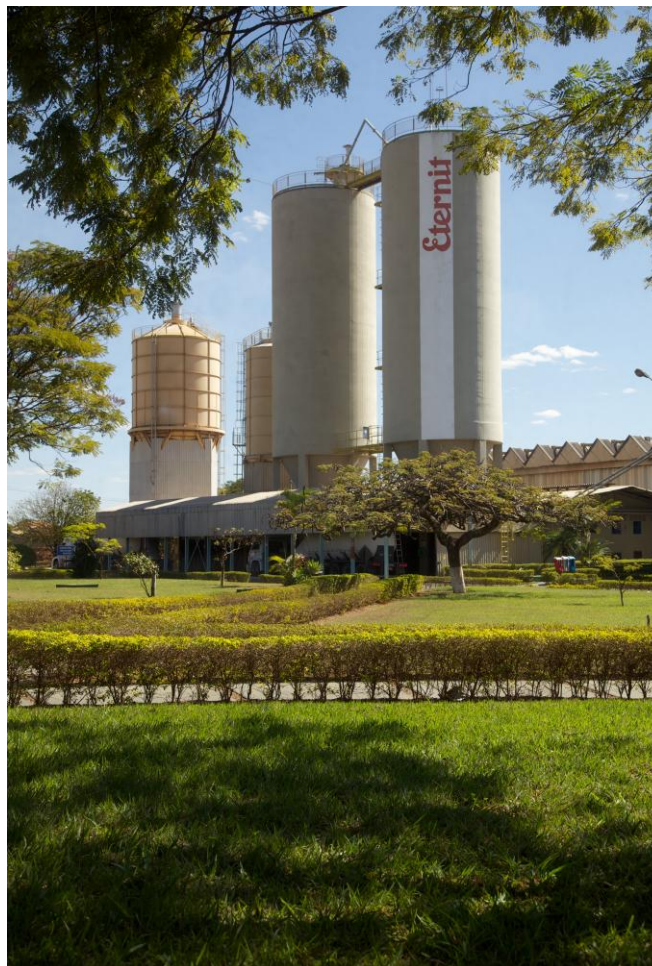
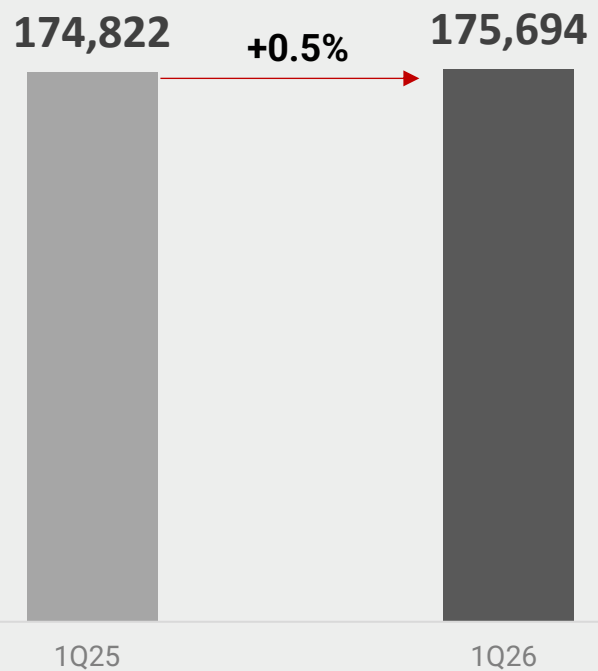


Greater stability in an adverse environment input and logistics inflation create pressure, but fundamentals remain solid.

Fiber-cement boards, products that make up Eternit's Industrialized Construction line, used on façades of commercial and residential buildings.

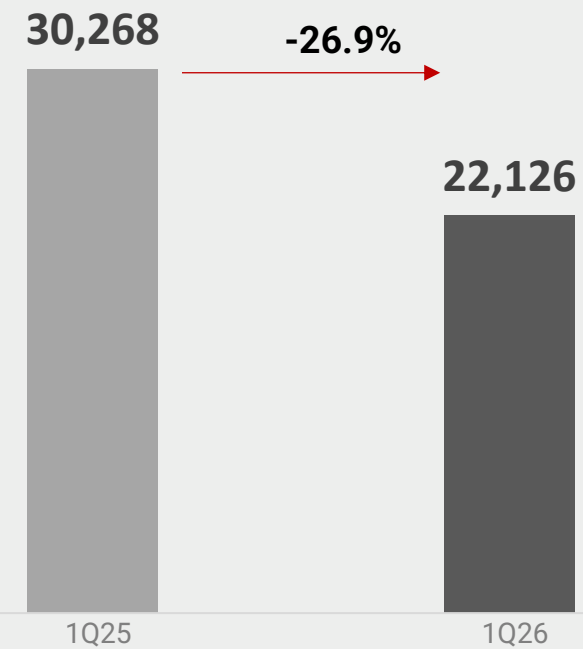
OPERATING PERFORMANCE

Fiber-Cement Product Sale (t)



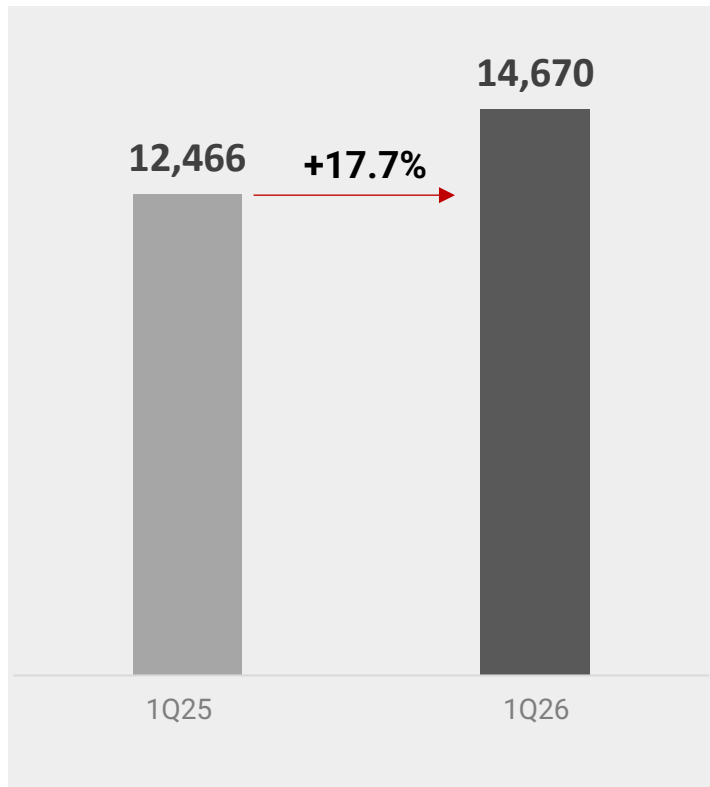
Goiânia Manufacturing Unit

Chrysotile Mineral Sales(t)

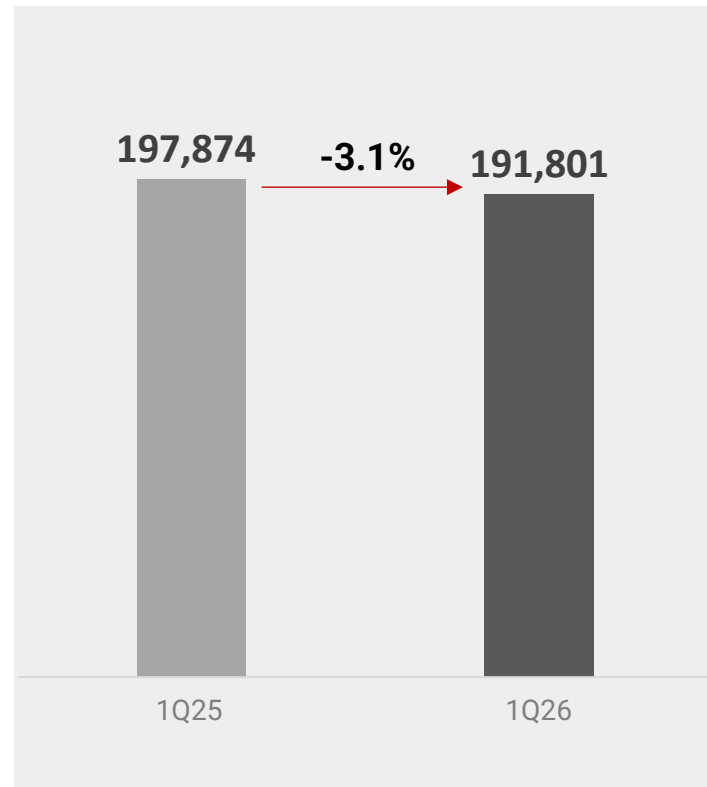


FINANCIAL PERFORMANCE

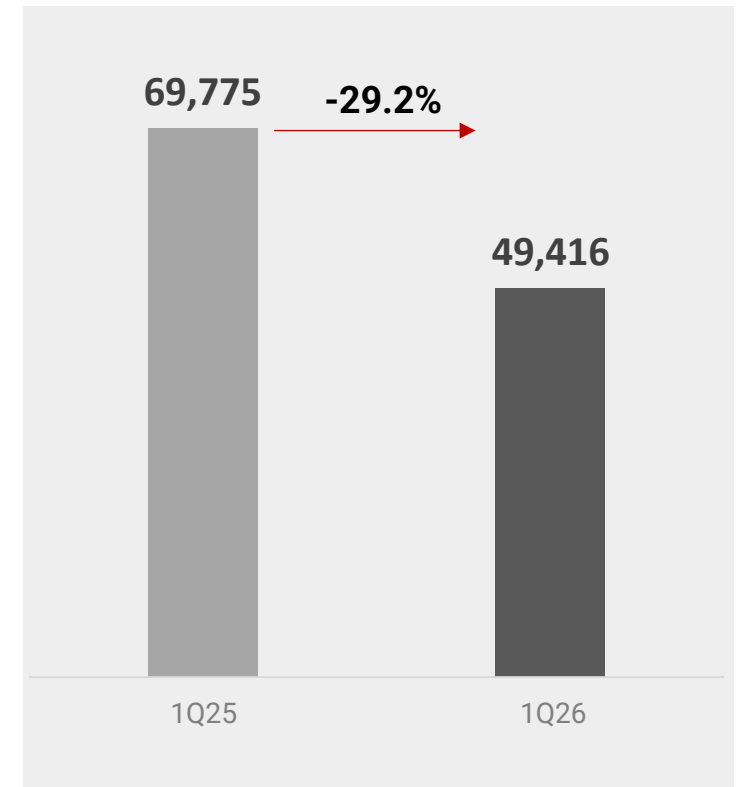
Net Revenue
Industrialized Construction – R\$ thousand



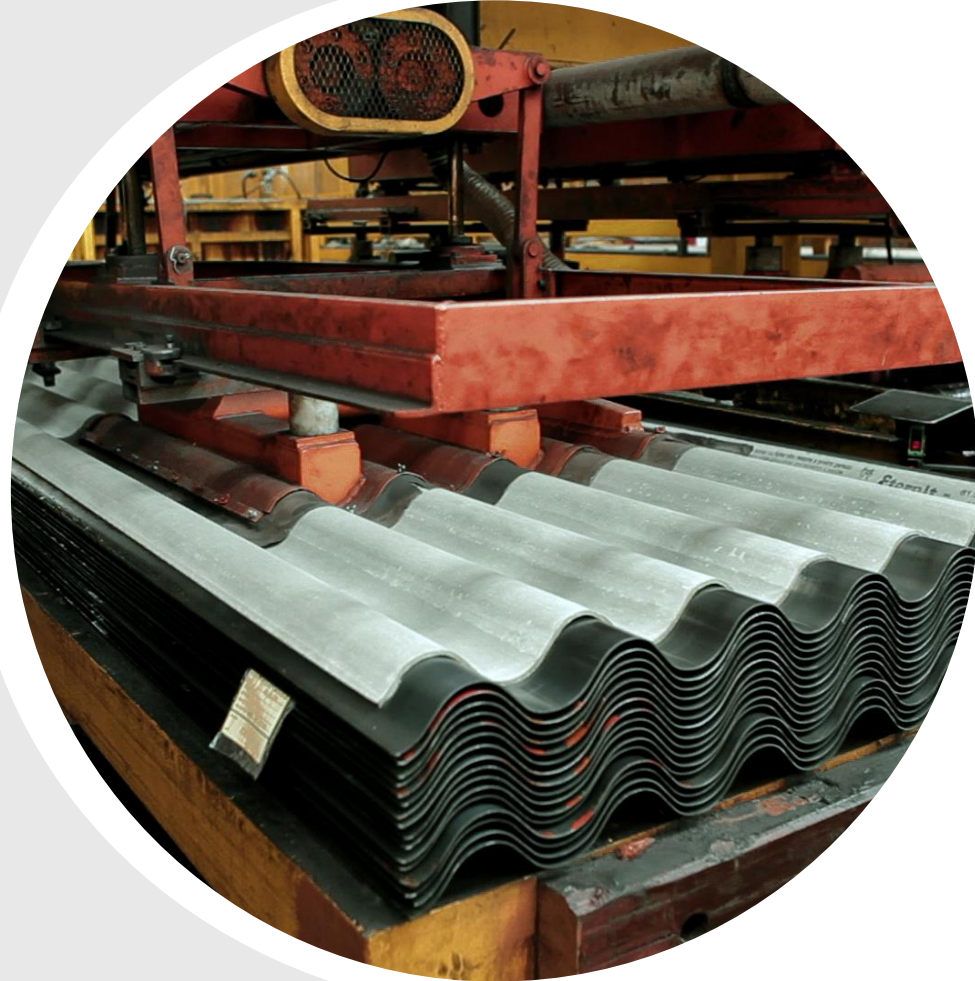
Net Revenue
Fiber-Cement Roofing – R\$ thousand



Net Revenue
Chrysotile Mineral – R\$ thousand

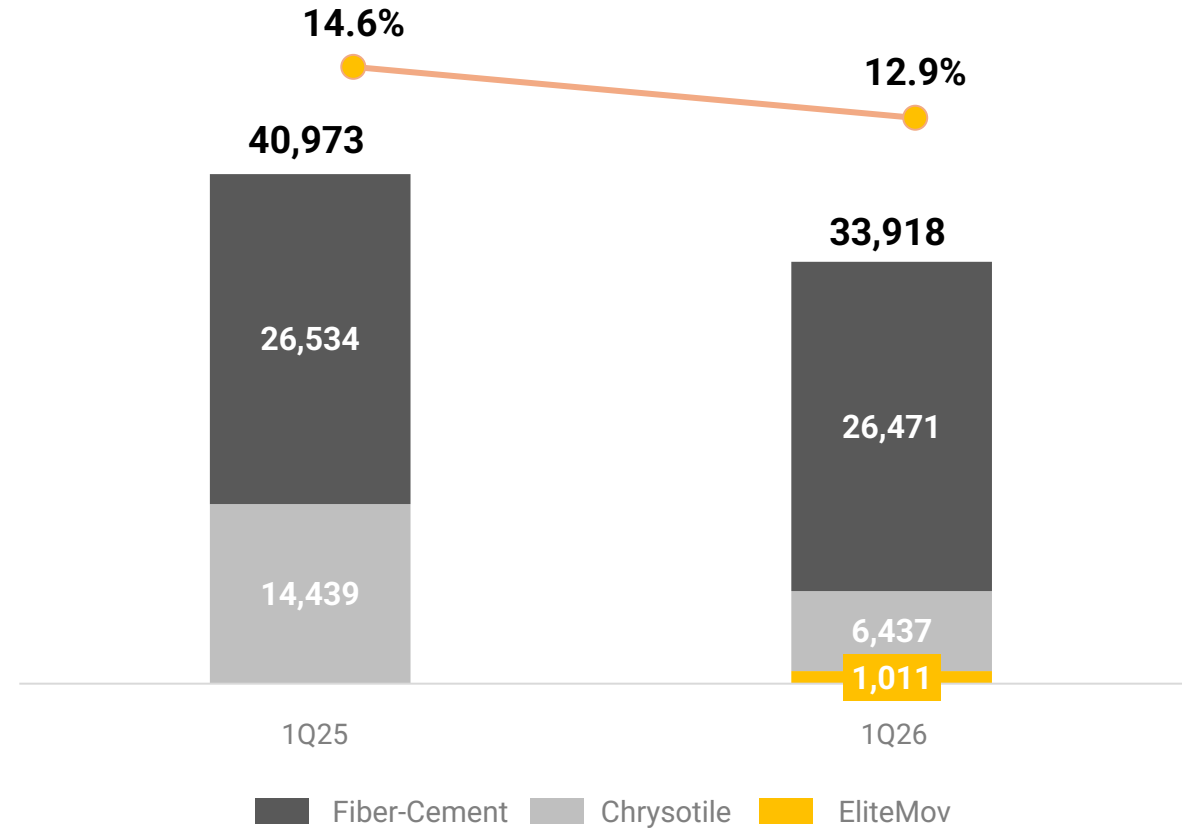


FINANCIAL PERFORMANCE



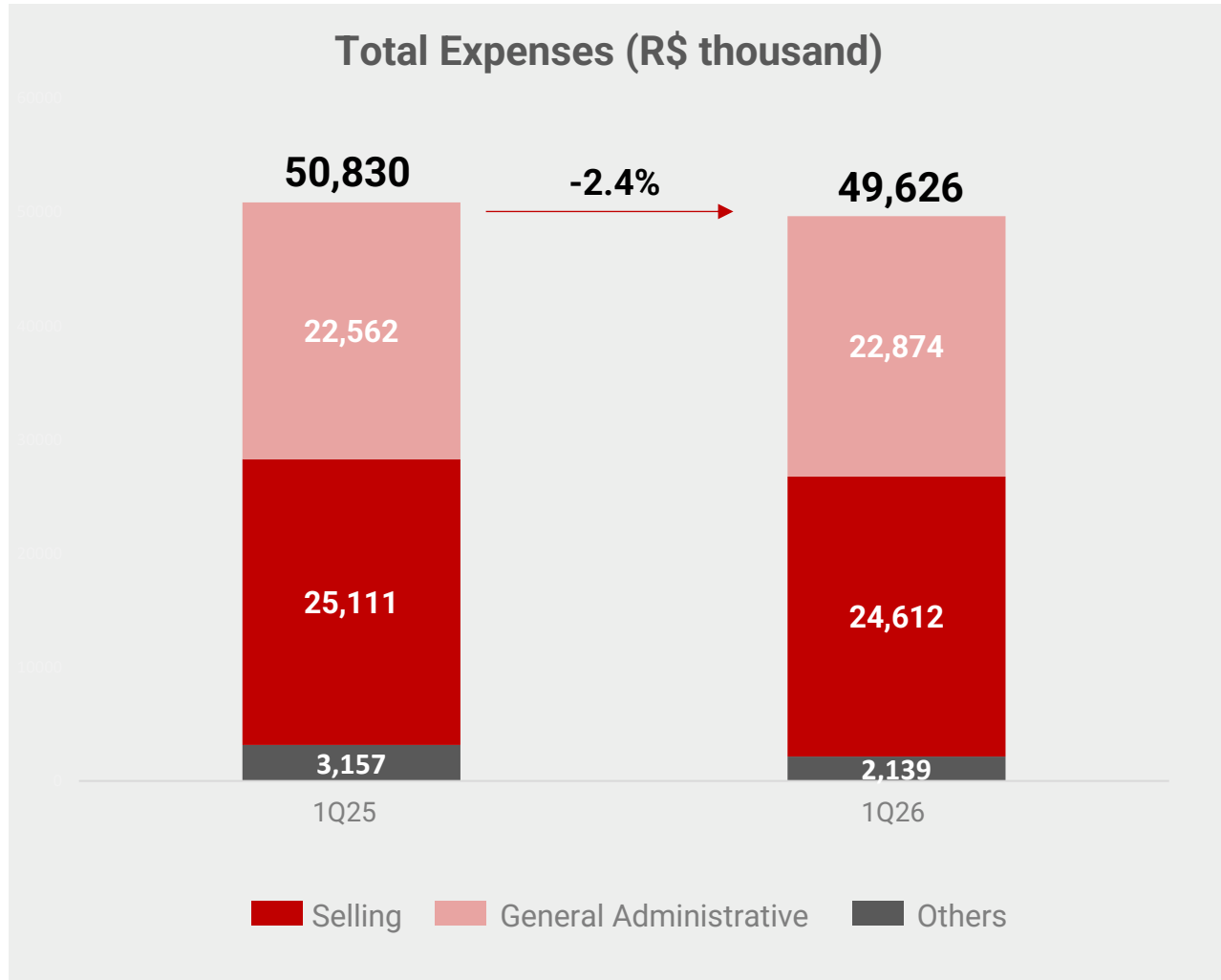
Fiber-cement roofing tile production process.

Gross Profit (R\$ thousand) & Gross Margin (%)



Gross profit pressured by the downturn in the chrysotile segment.

FINANCIAL PERFORMANCE



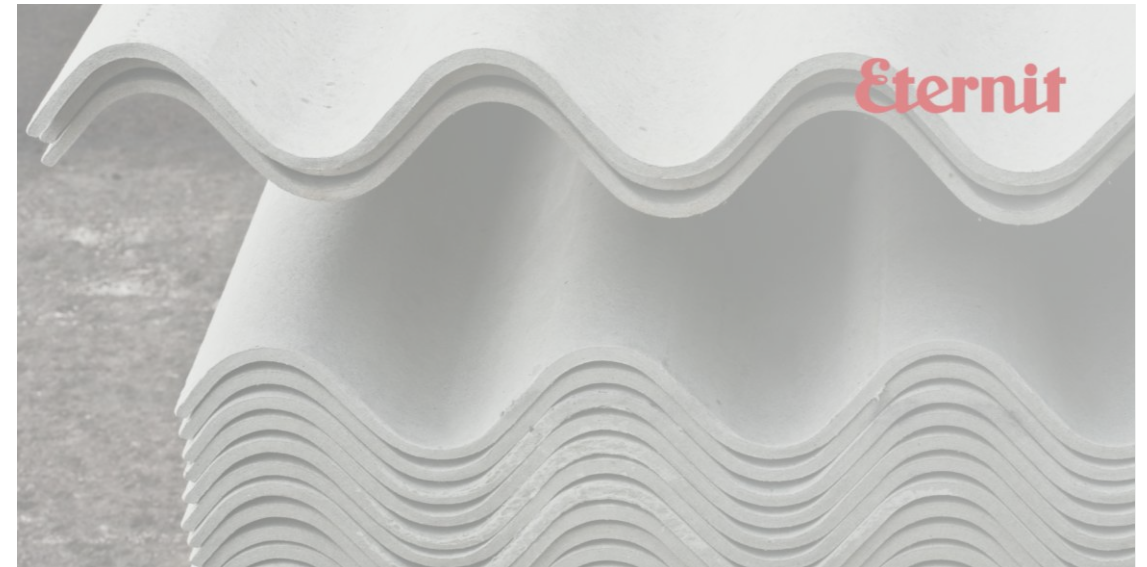
Selling expenses

in line with revenue dynamics.



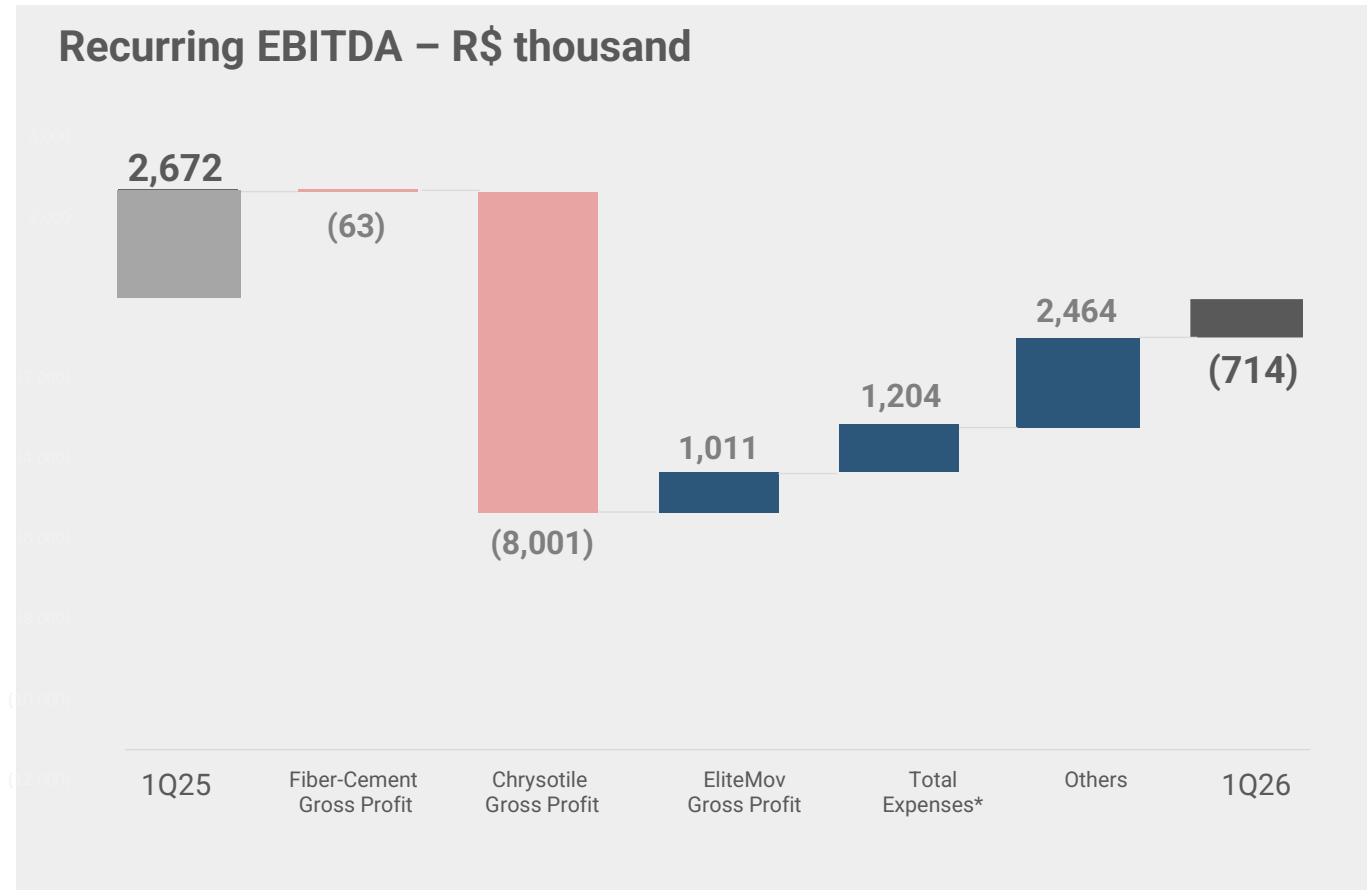
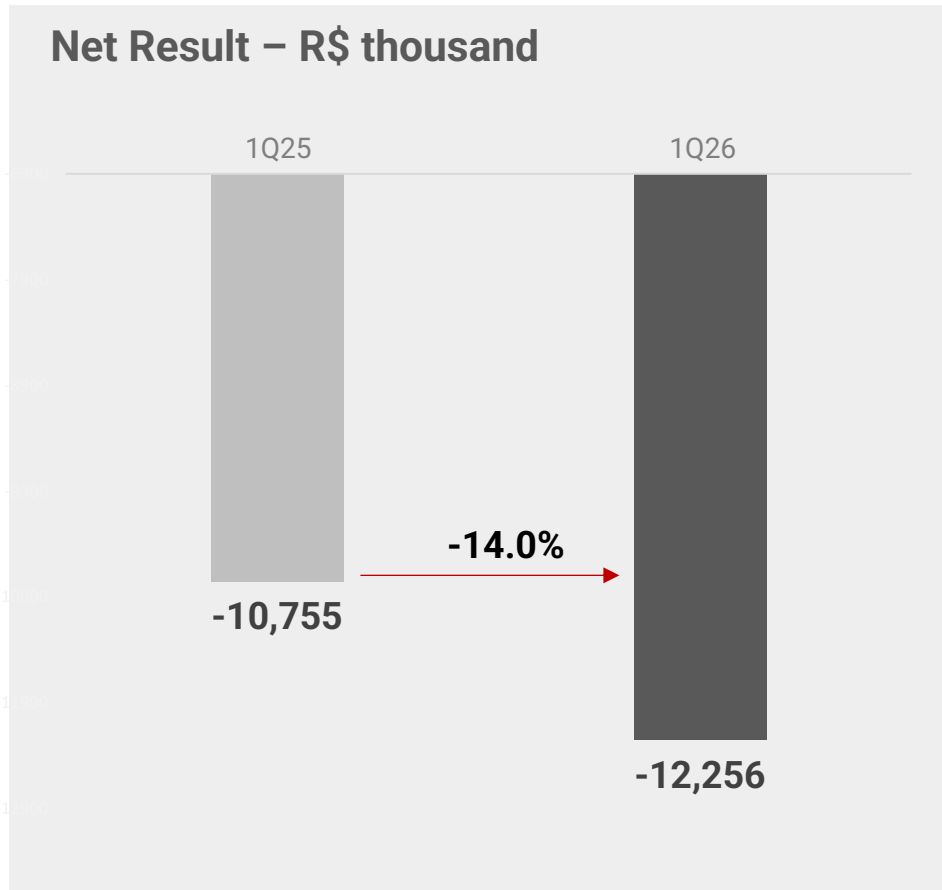
Administrative Expenses

below-inflation variation for the period, supported by expense-containment initiatives



Fiber-Cement roofing

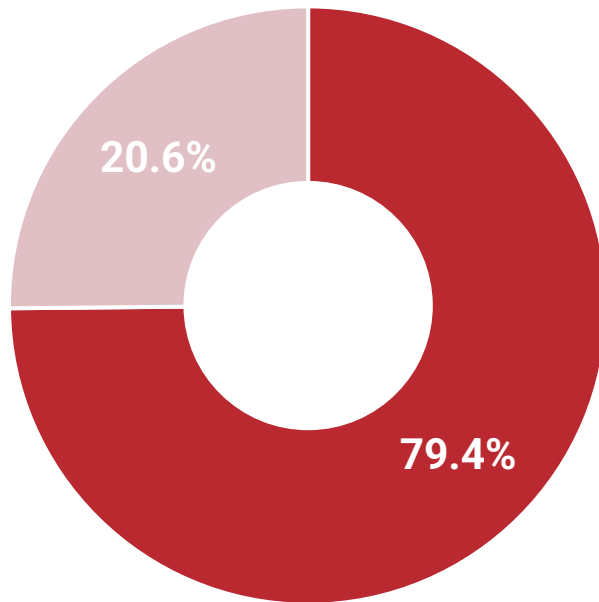
FINANCIAL PERFORMANCE



* Selling, general, administrative and other expenses

FINANCIAL PERFORMANCE

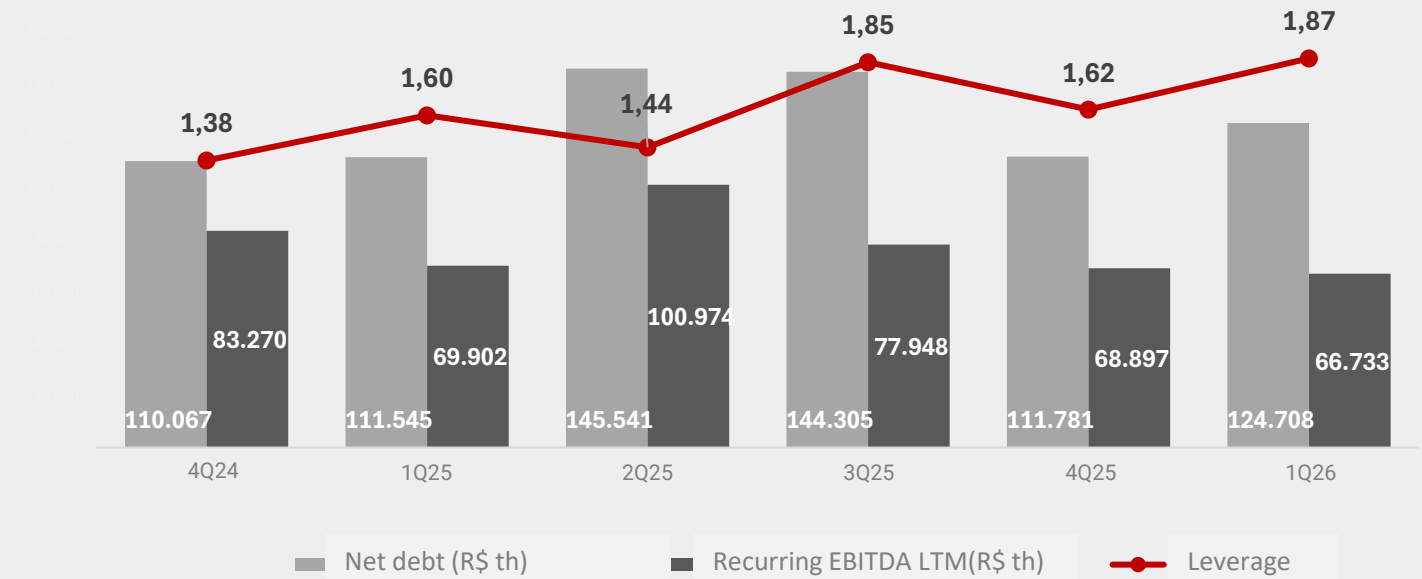
Gross debt
R\$ 163,4 million



■ Short-term

■ Long-term

Net Debt/Recurring EBITDA (LTM) – R\$ thousand



Debt average cost of 11.04% p.y.

KEY VALUE DRIVERS



Industrialized construction accelerates:
the main driver of growth and diversification



More qualified product mix:
sustaining margins and reducing volatility



Service excellence:
EliteMov advances and social initiatives reinforce the Company's values



Q&A

Please identify yourself with your full name, submit all your questions at once via the call's chat, and wait for the company's response.






Éternit

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Fiber-cement boards, products that make up Eternit's Industrialized Construction line, applied to the façades of commercial and residential buildings.