



2Q25
EARNINGS
CONFERENCE
CALL

Eternit

DISCLAIMER

The statements contained in this presentation regarding Eternit's business prospects, projections of operating and financial results, and references to the Company's potential growth are merely forecasts and were based on Management's expectations regarding the Company's future performance.

Future considerations are not guarantees of performance. They involve risks, uncertainties, and assumptions, as they refer to future events and, therefore, depend on circumstances that may or may not occur.

Investors should understand that general economic conditions, market conditions, and other operational factors can affect Eternit's future performance and lead to results that differ significantly from those expressed in such forward-looking considerations.

ETERNIT PILLARS

**Brand
Strengthening –
Fiber-cement**



**Operating and
Financial Efficiency**



**Innovation -
Construction
Systems**



**Social and
Environmental
Responsibility**



ANNUAL SUSTAINABILITY REPORT



Eficiência Energética

GRI 3-3, 302-1, 302-2, 302-4

Ao longo de 2024, a Eternit manteve o compromisso com a gestão responsável dos recursos energéticos, monitorando de forma sistemática o consumo de combustíveis e eletricidade em suas operações.

A energia elétrica continua sendo um dos principais insumos para as operações da Eternit, essencial tanto nas atividades industriais quanto administrativas. Em 2024, o consumo total foi de 113.984.137 kWh, evidenciando a amplitude e complexidade das operações da Companhia. Para os demais consumos consultar sessão Indicadores - Meio Ambiente.

Com foco na gestão eficiente de recursos, o Grupo Eternit estabelece anualmente meta para redução do índice de consumo de energia elétrica por tonelada de produto produzido. Embora a matriz energética inclua também gás natural, gás GLP, madeira e óleo diesel, esses insumos são monitorados mensalmente através do consumo absoluto e não foram definidos índices por tonelada de produto.

Desde 2021, a Eternit integra o movimento como membro do Green Building Council Brasil (GBC Brasil). Essa adesão reforça nosso compromisso com a sustentabilidade na indústria da construção civil, promovendo o equilíbrio entre desenvolvimento econômico e impactos socioambientais, e contribuindo para a melhoria da qualidade de vida das gerações atuais e futuras.



Governance - Innovation and portfolio diversification

Social - People's well-being, health and safety

Environmental - Use of materials and solid waste management

[Click here](#) to view the full report

Definition of material topics in line with GRI standards

HIGHLIGHTS

NET INCOME

Improved operational performance and record of tax credits

R\$30.6 million
(+161.9% vs. 2Q24)

GROSS PROFIT

Product mix and price adjustment

R\$72.1 million
(+19.8% vs. 2Q24)

CHRYSOTILE MINERAL SALES

Resumption of production and sales volume in the chrysotile fiber business

47,200 metric tons
(+15.3% vs. 2Q24)

RECURRING EBITDA

Efficiency in G&A and Selling expenses

R\$ 34.7 million
(+122.2% vs. 2Q24)

ECONOMY AND MARKET

Market Projections

PIB	IPCA	SELIC	CÂMBIO
2,23% ↑	5,10% ↓	15,00% ↑	5,54 ↓

Other Indicators

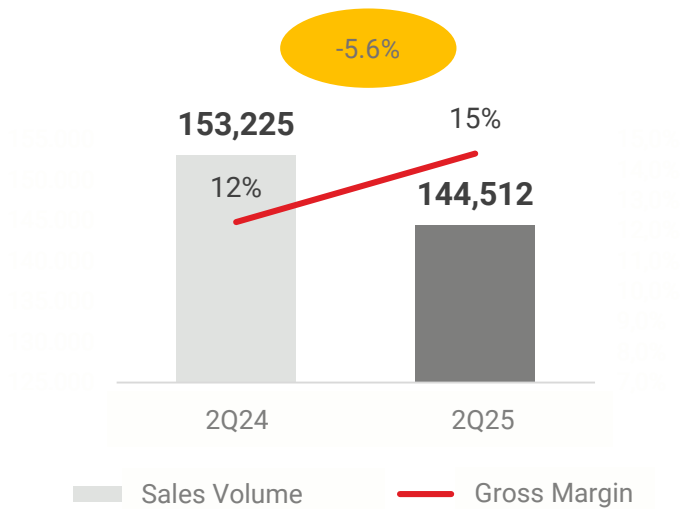
Household debt	Brazilians in Default	Consumer Confidence Index (CCI)
78,4% ↑	29,5% ➡	0,8% ↓



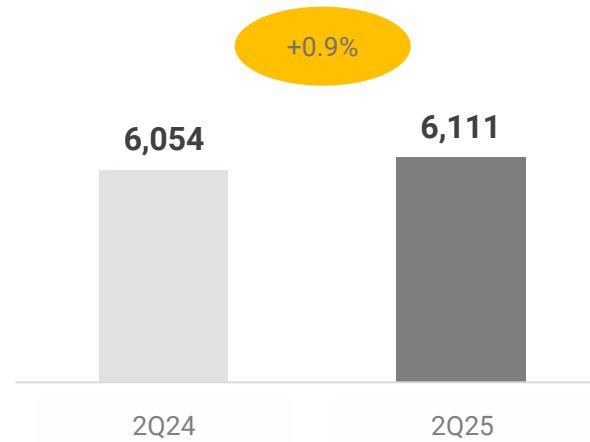
OPERATING PERFORMANCE: SALES



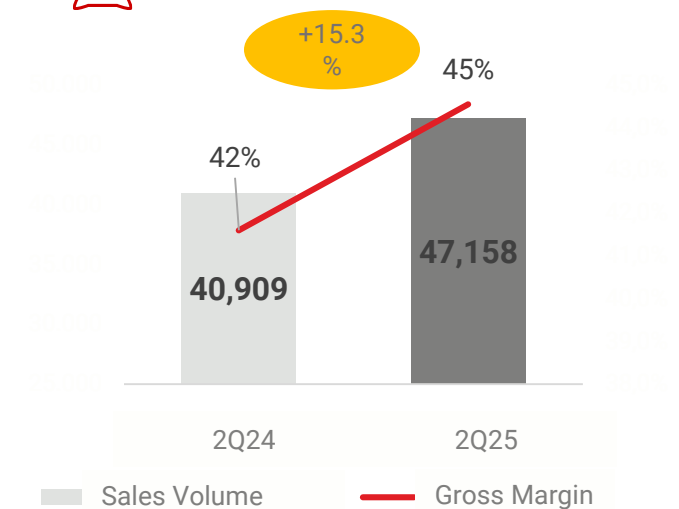
Fiber-Cement Roofing Panels (t)



Construction Systems (t)



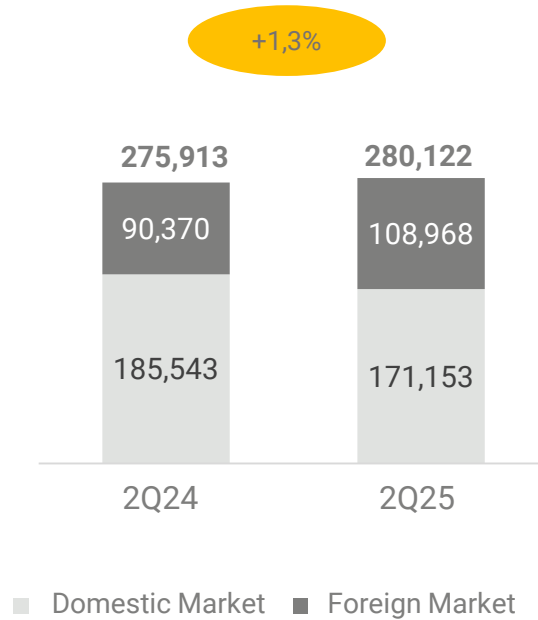
Chrysotile Mineral (t)



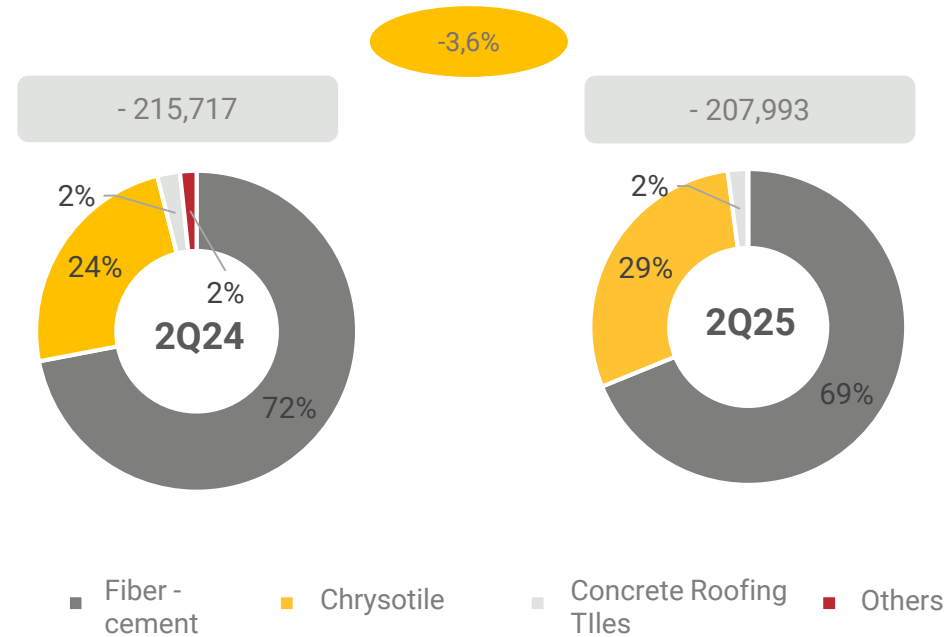
Average gross margin of 25.7%, improvement of 5 p.p.

CONSOLIDATED FINANCIAL PERFORMANCE

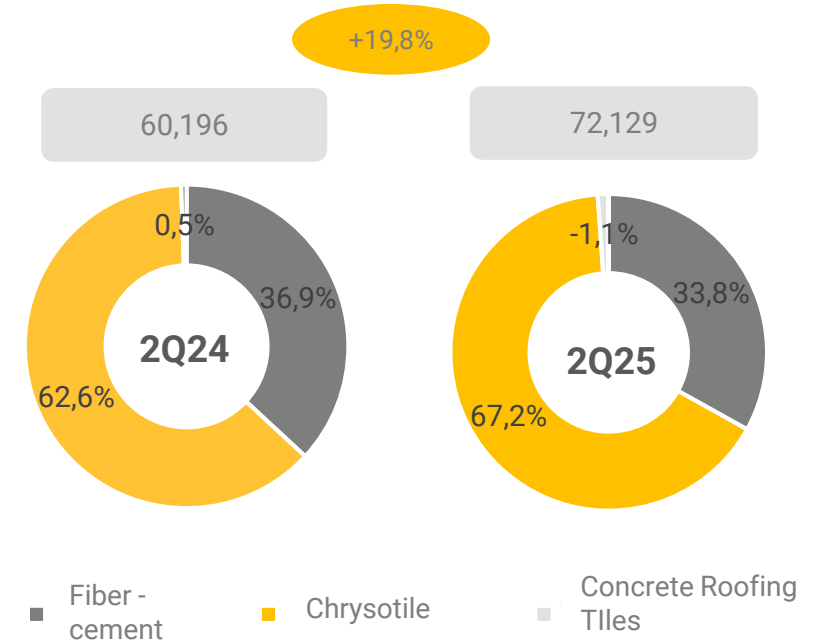
Net Revenue (R\$ thousand)



Cost of Goods Sold

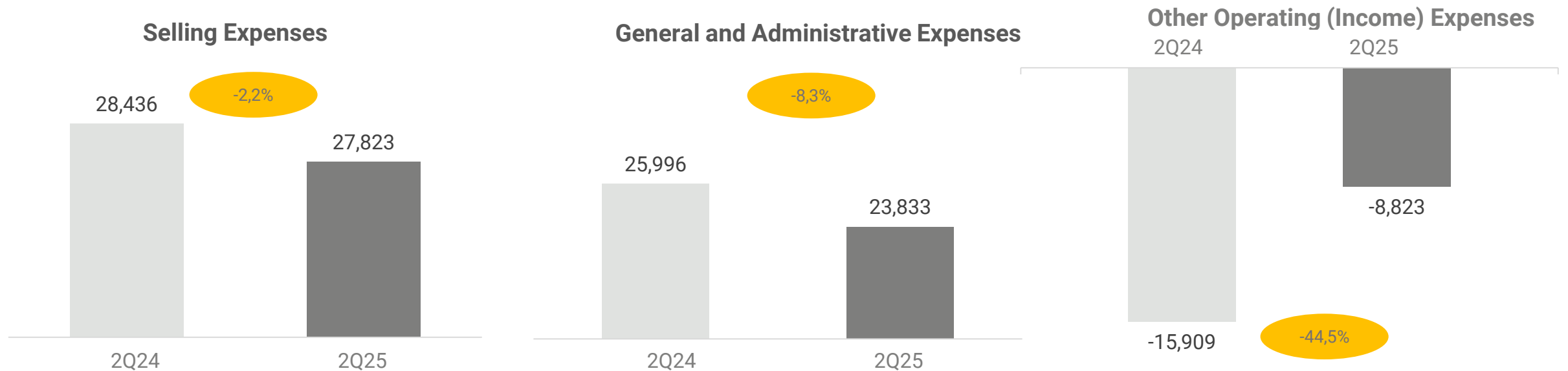


Gross Profit



Change in product mix and segments

CONSOLIDATED FINANCIAL PERFORMANCE

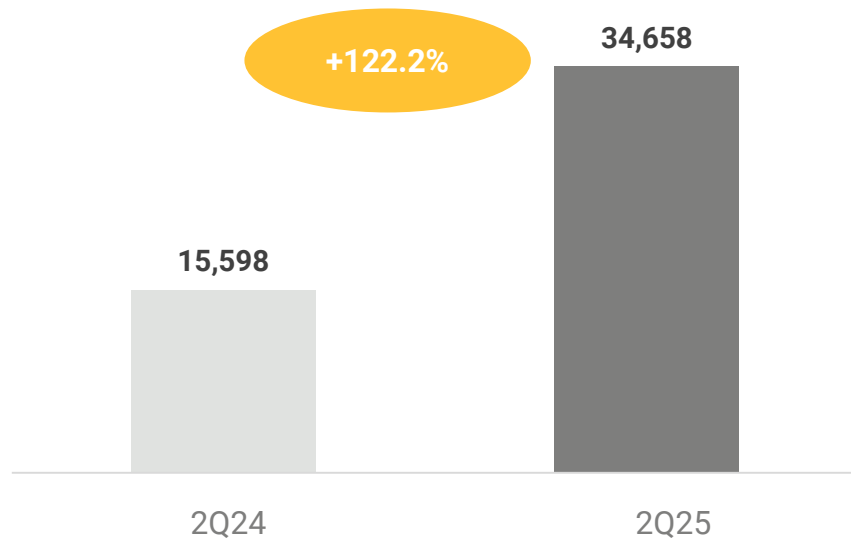


Financial Efficiency:

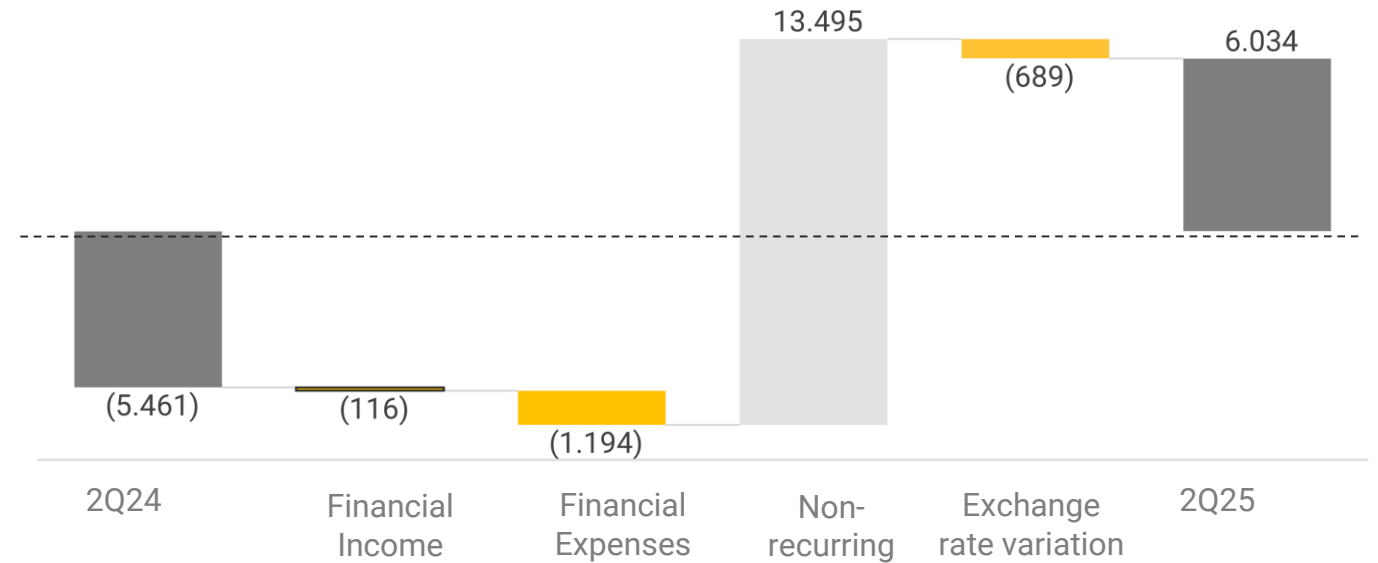
Selling expenses and G&A aligned with the pursuit of efficiencies, recording significant reductions

CONSOLIDATED FINANCIAL PERFORMANCE

Recurring EBITDA



Financial result – R\$ million

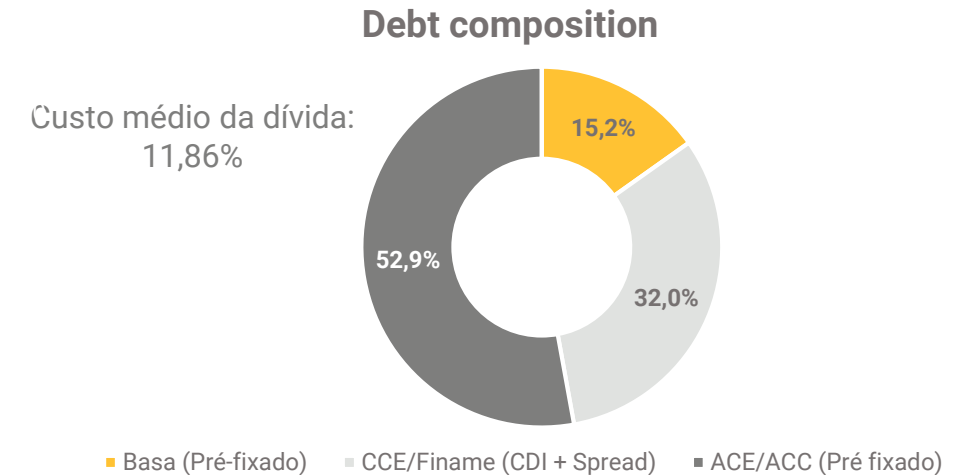
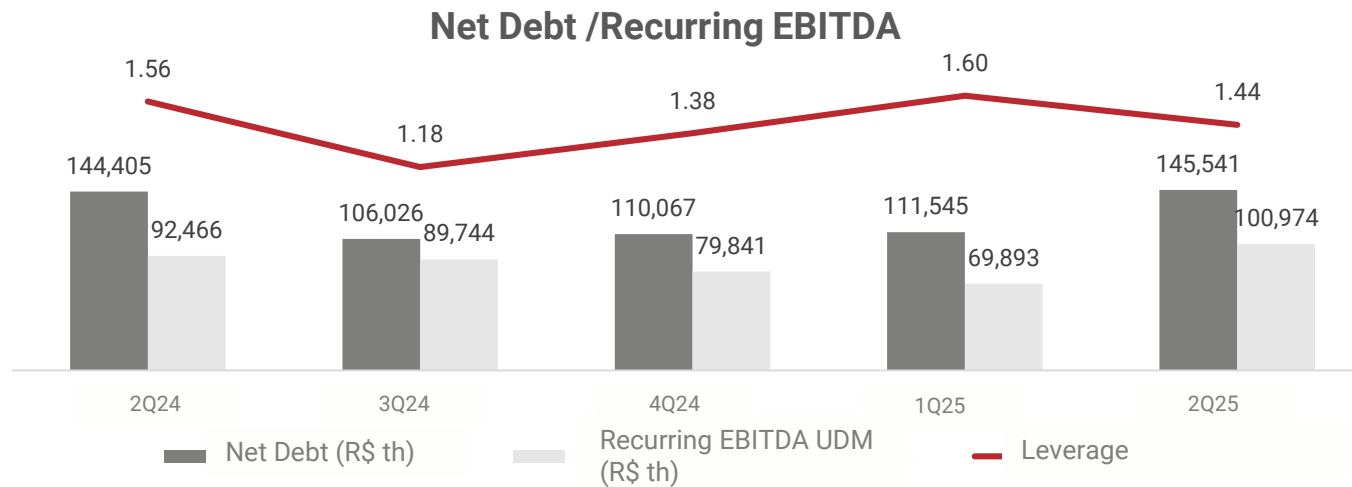


Consolidated Financial Performance

Net debt amounted to **R\$145.5 million**, and consisted of the following lines of credit:

(i) **Long-Term Lines:** (a) BASA R\$23.6 million; (b) FINAME Working Capital R\$26.9 million; (c) CCE R\$22.9 million

(ii) **Short-Term:** (a) ACE R\$71.3 million; (b) ACC R\$10.9 million



Efficient leverage ratio

Outlook for the future

Focus on the Eternit Pillars

**Transparency, strategy and
future under one roof**



Q&A

Investor Relations



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