



1Q25
EARNINGS
CONFERENCE
CALL

Eternit

DISCLAIMER

The statements contained in this presentation regarding Eternit's business prospects, projections of operating and financial results, and references to the Company's potential growth are merely forecasts and were based on Management's expectations regarding the Company's future performance.

Future considerations are not guarantees of performance. They involve risks, uncertainties, and assumptions, as they refer to future events and, therefore, depend on circumstances that may or may not occur.

Investors should understand that general economic conditions, market conditions, and other operational factors can affect Eternit's future performance and lead to results that differ significantly from those expressed in such forward-looking considerations.

PERFORMANCE 1Q25 vs. 1Q24

INVESTMENTS

Go-live of SAP S4/HANA

NEW BUSINESS

Completion of the installation and modernization of the product lines for construction systems.

FINANCIAL DISCIPLINE

Reduction of expenses: a proposal for reducing remuneration of the members of the Board of Directors was approved at the AGM.

EXECUTIVE BOARD

New members of the executive board of the Company underscore the commitment to the strategy of innovation and brand consolidation.



Chief Executive Officer
Rodrigo Inácio



**Chief Financial and Investor
Relations Officer**
Carisa Cristal



Chief Sales Officer
Eder Sá



Chief Industrial Officer
José Ricardo Reichert

PERFORMANCE 1Q25 vs. 1Q24

SALES OF FIBER-CEMENT ROOFING PANELS

Significant increase in *market share* in the North and Northeast regions

167.6
metric tons
(+15.1%)

SALES OF CONSTRUCTION SYSTEMS

Significant growth reinforcing the segment's potential

7.2
metric tons
(+38,8%)

NET REVENUE

Strong growth in the volume of Roofing Panels sold
(+15.1%)

R\$283.4 million
(+6.3% vs. 1Q24)

GROSS PROFIT

Decline in sales volume in the chrysotile segment

R\$42.1 million
(-25.3% vs. 1Q24)

RECURRING EBITDA

Compression of margins in the chrysotile segment

R\$ 3.6 million
(-78.8% vs. 1Q24)

ECONOMY AND MARKET

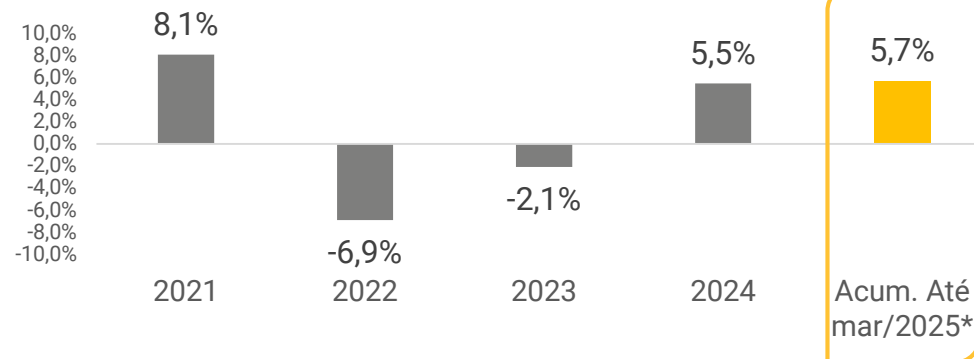
Market projections - 2025

GDP	IPCA	SELIC	FX
2.00%	5.53%	15.00% p.a.	5.96
↓ (2024: 3.49%)	↑ (2024: 4.90%)	↑ (2024: 11.75 p.a.)	↓ (2024: 6.05)

Other Indicators

Household debt	Delinquent Brazilians	Consumer Confidence Index (ICC)
77.1%	28.6%	+0.7 points
↑ (March 2025)	↑ (March 2025)	↑ (March 2025)

Evolution of deflated revenues
(accumulated vs. same period of the previous year)



*ABRAMAT Estimate

Performance of the construction materials industry

Deflated revenue
+5.7%
(1Q25 vs. 1Q24)

ABRAMAT Projection
2025 Revenue
+2.8%

OPERATING PERFORMANCE: SALES



Fiber-Cement Roofing Panels (t)



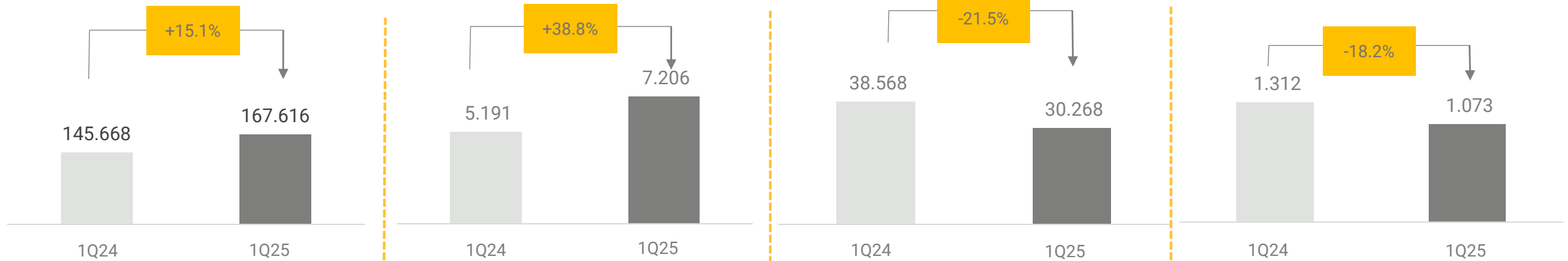
Construction Systems (t)



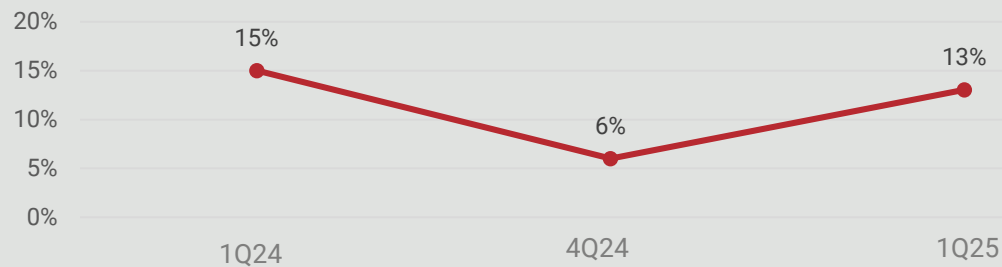
Chrysotile Mineral (t)



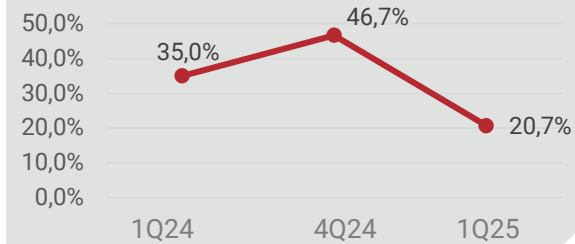
Concrete roofing tiles ('000 units)



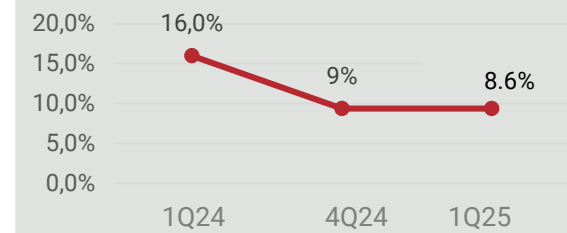
Gross Margin - Fiber-cement



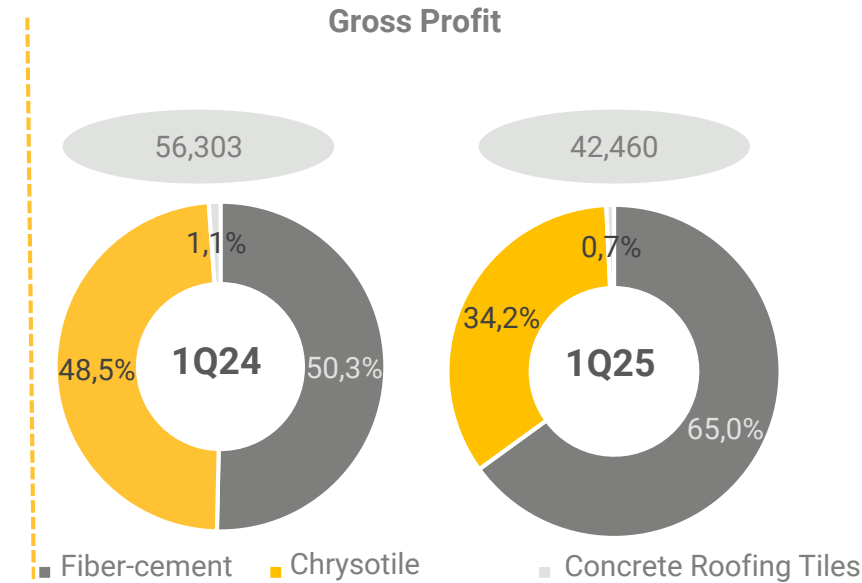
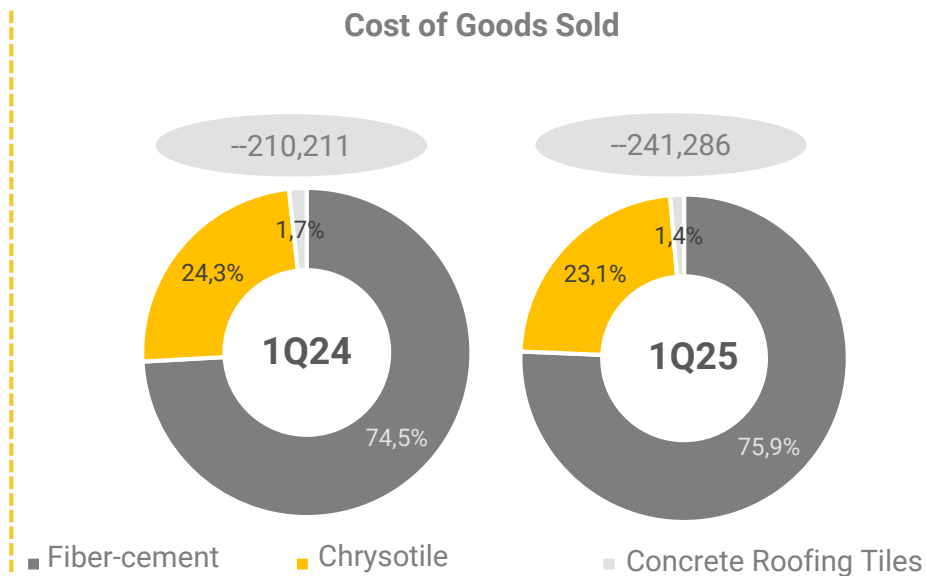
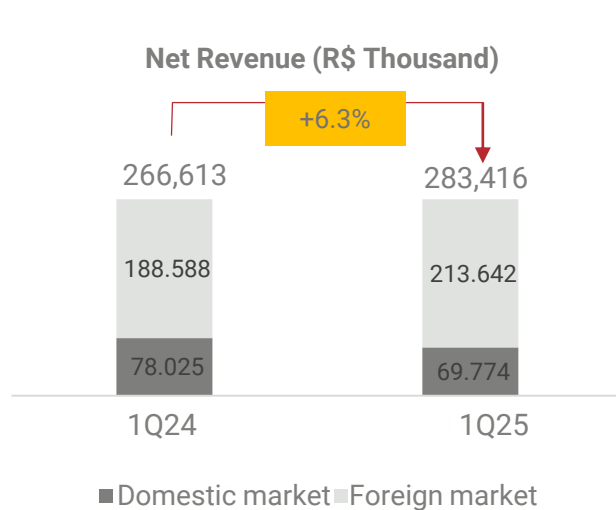
Gross Margin - Chrysotile



Gross Margin - Concrete Roofing Tiles

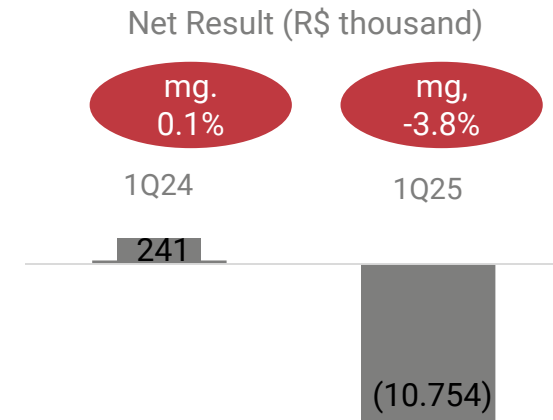
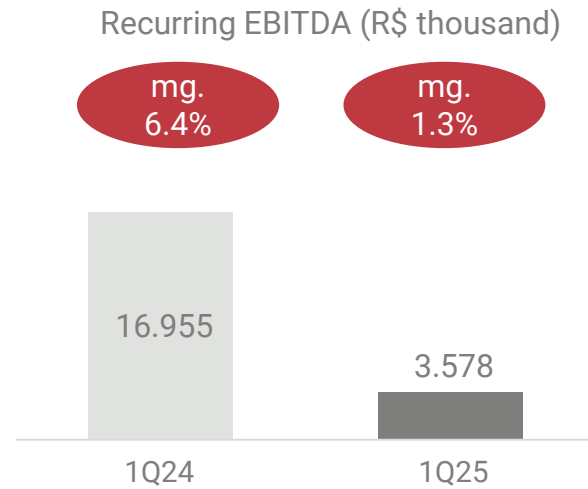
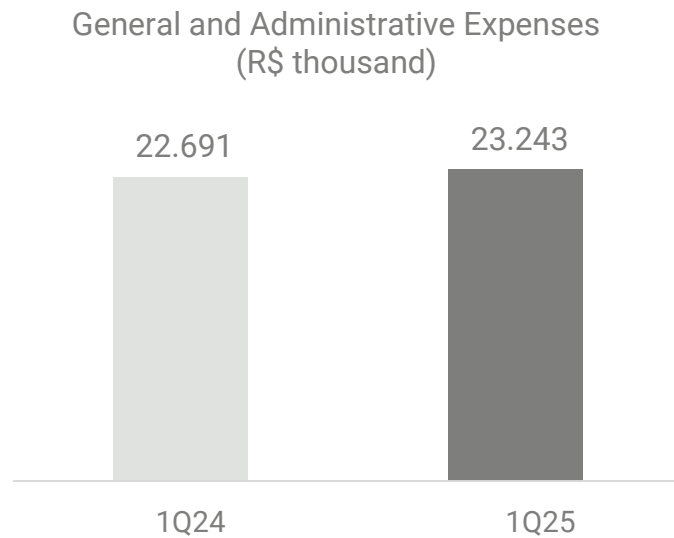


CONSOLIDATED FINANCIAL PERFORMANCE



Change in product mix and segments

CONSOLIDATED FINANCIAL PERFORMANCE



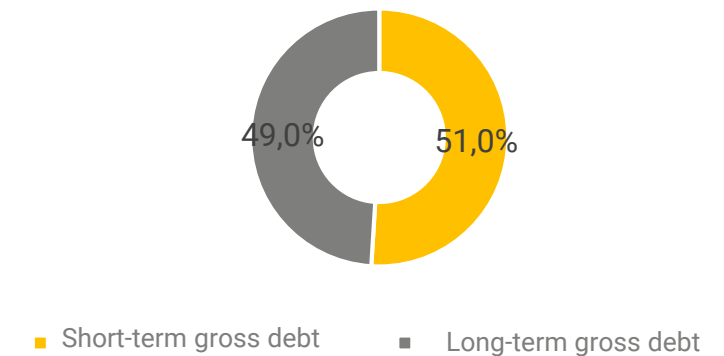
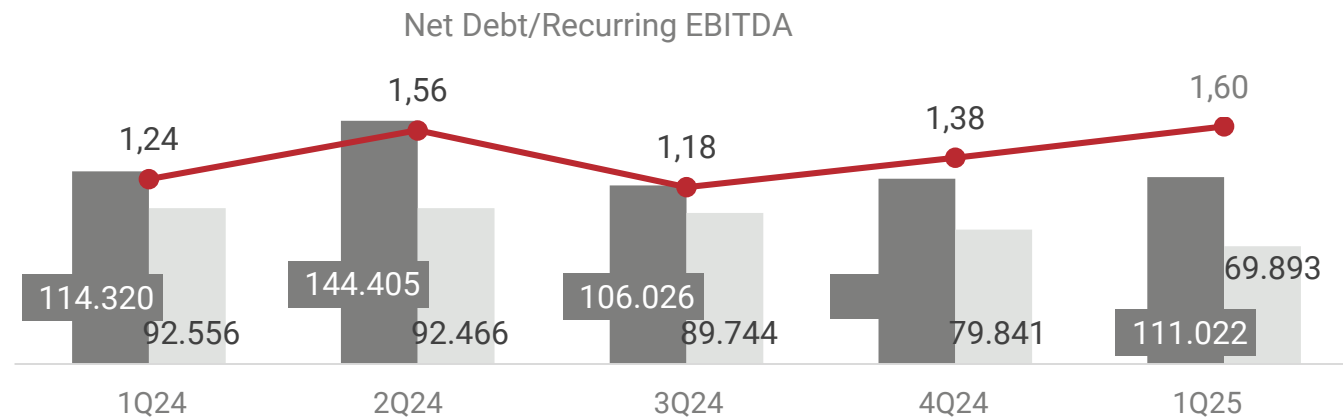
Consolidated Financial Performance

Debt

Gross debt of **R\$111,5 million**

(i) **Long-Term Lines:** (a) BASA R\$24.6 million; (b) FINAME Working Capital R\$28.0 million; (c) CCE R\$25.0 million

(ii) **Short-Term:** (a) ACE R\$45.4 million (b) ACC R\$11.4 million



Future prospects

Eternit

Presence at specialized fairs, strengthening relationships with resellers

ESG: Targets 2030

Review of the Materiality Matrix begins

Portfolio

Innovation and diversification in product lines

Q&A

Investor Relations



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