



EARNINGS CONFERENCE CALL 3Q25

Eternit

Legal Notice

The statements contained in this presentation regarding Eternit's business prospects, projections of operating and financial results, and references to the Company's potential growth are merely forecasts and were based on Management's expectations regarding the Company's future performance.

Future considerations are not guarantees of performance. They involve risks, uncertainties, and assumptions, as they refer to future events and, therefore, depend on circumstances that may or may not occur.

Investors should understand that general economic conditions, market conditions, and other operational factors can affect Eternit's future performance and lead to results that differ significantly from those expressed in such forward-looking considerations.



Eternit Vision

To be a diversified and profitable supplier of products and solutions to the construction industry. To maintain our leadership in the roofing industry, as well as relevant market shares in other industries, while remaining one of the five most recognized brands in the construction materials industry.



Recognitions and Events that reinforce our commitment to quality, innovation and trust.

Eternit was awarded twice at the 2025 Vitória Trophy, consolidating its leadership in the construction industry:

-  Resale Segment – Fiber-cement Roofing Panels
-  Construction Firm Segment – Cement Boards

The award was delivered by representatives of the SINAPROCIM and SINPROCIM unions



Image 2: 2025 Vitória Trophy: Roberto Petrini, Daniel de Luccas and Rodrigo Inácio

Presence at the main industry trade shows:

-  Construlev
-  Construsul

These participations strengthen our brand visibility and our relationships within the market.



Image 3: Eternit booth at Construlev

3Q25 Highlights

NET INCOME

Driven by
Industrialized
Construction and Tax
Credits.

R\$19.0 million
(+1.9% vs. 3Q24)

EBITDA

Decline in gross
margin in the
chrysotile segment.

R\$35.0 million
(-2.8% vs. 3Q24)

GROSS PROFIT

Impacted by the
decline in chrysotile
prices and foreign
exchange effects.

R\$74.8 million
(-15.0% vs. 3Q24)

INDUSTRIALIZED CONSTRUCTION

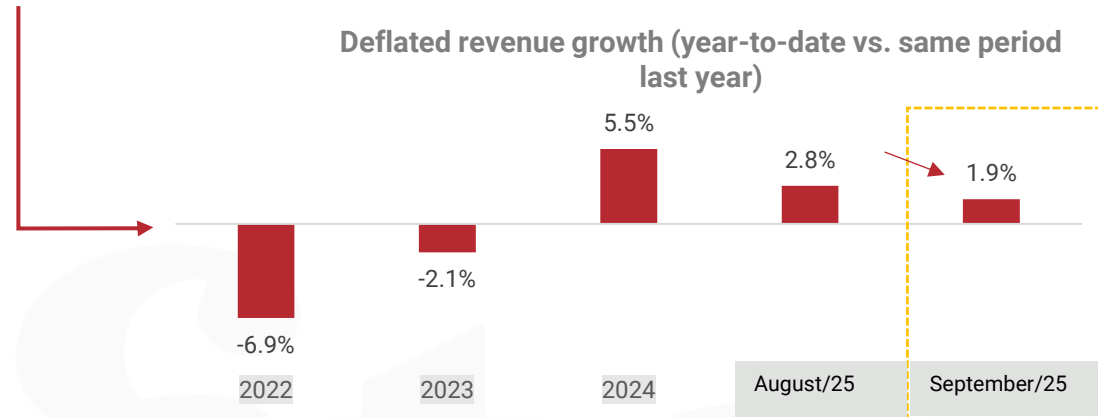
Expansion of the
portfolio and
customized solutions.

8,700 metric tons
(+28.6% vs. 3Q24)

Economy and Market

National Construction Cost Index - INCC-M

+0.21% ↑



Other indicators

Household debt

78.8% ↑

Brazilians in default

30.4% ↑

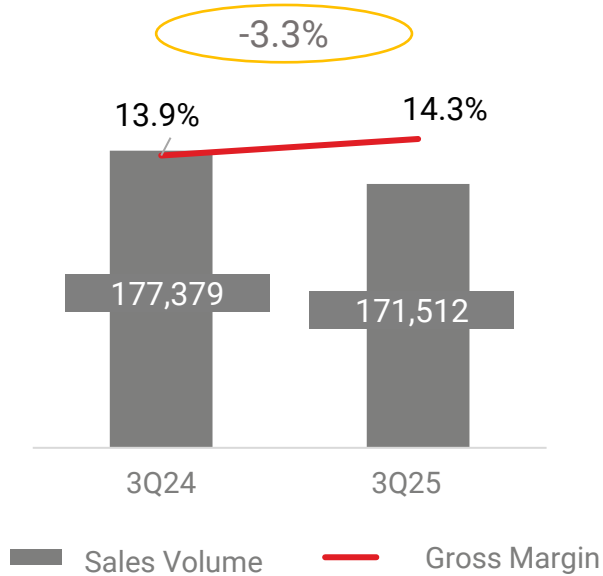
Consumer Confidence Index (ICC)

87.5 points ↑

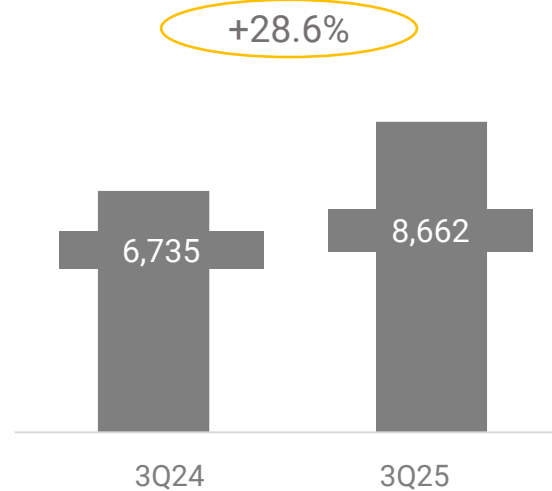
Operating Performance: Sales



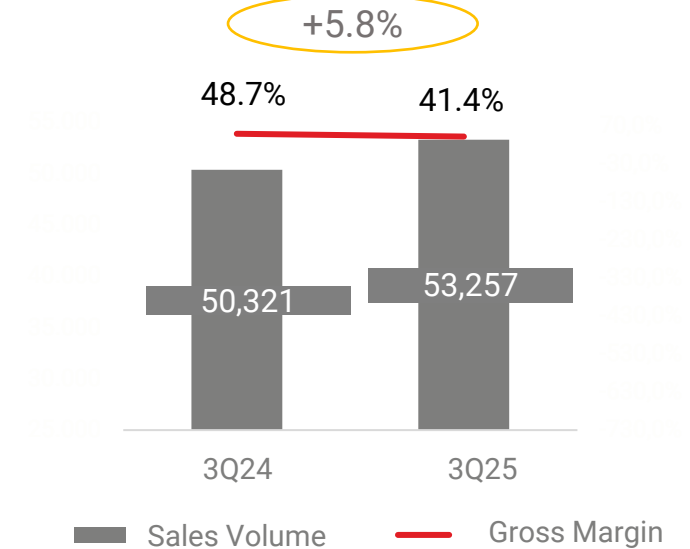
Fiber-Cement Roofing Panels (t)



Industrialized Construction (t)

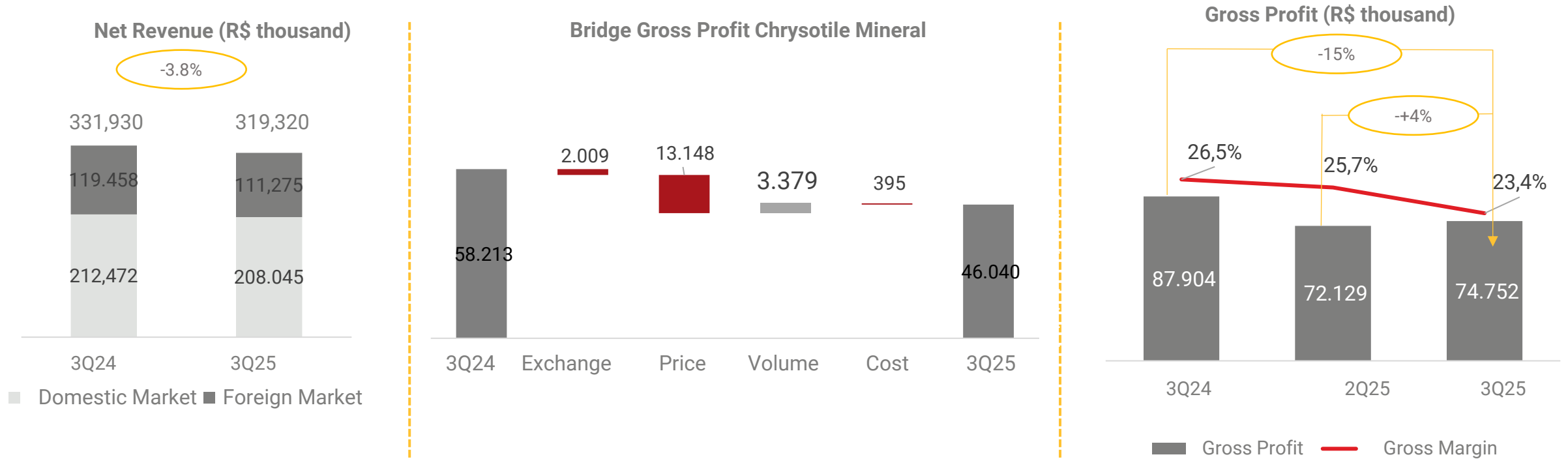


Chrysotile Mineral Sales (t)



The Industrialized Construction segment achieved a record volume, while Chrysotile shipments reached their highest level since 2Q22.

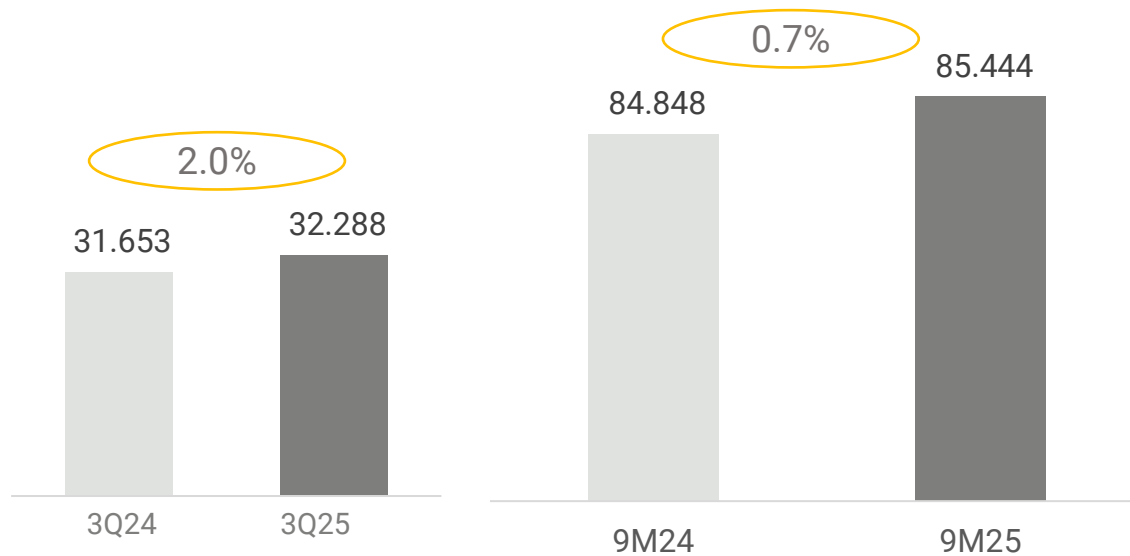
Consolidated Financial Performance



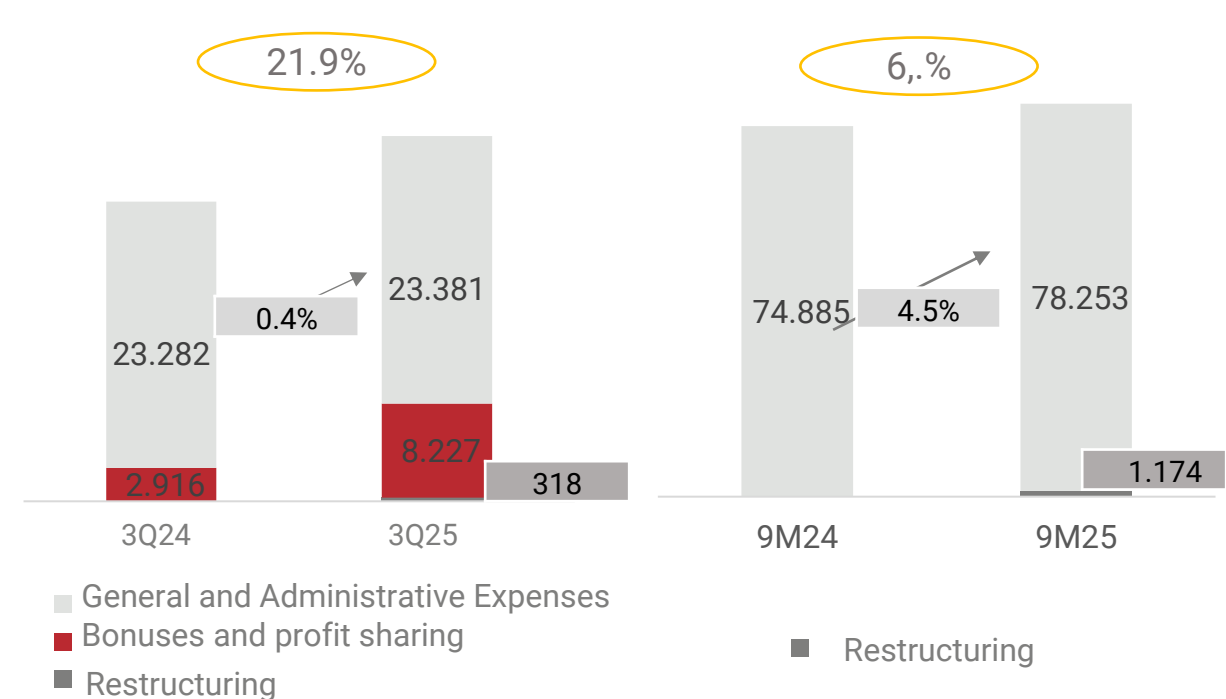
Revenue affected by a decrease in the average price within the chrysotile segment, resulting in a reduced gross profit.

Consolidated Financial Performance

Sales Expenses (R\$ thousand)



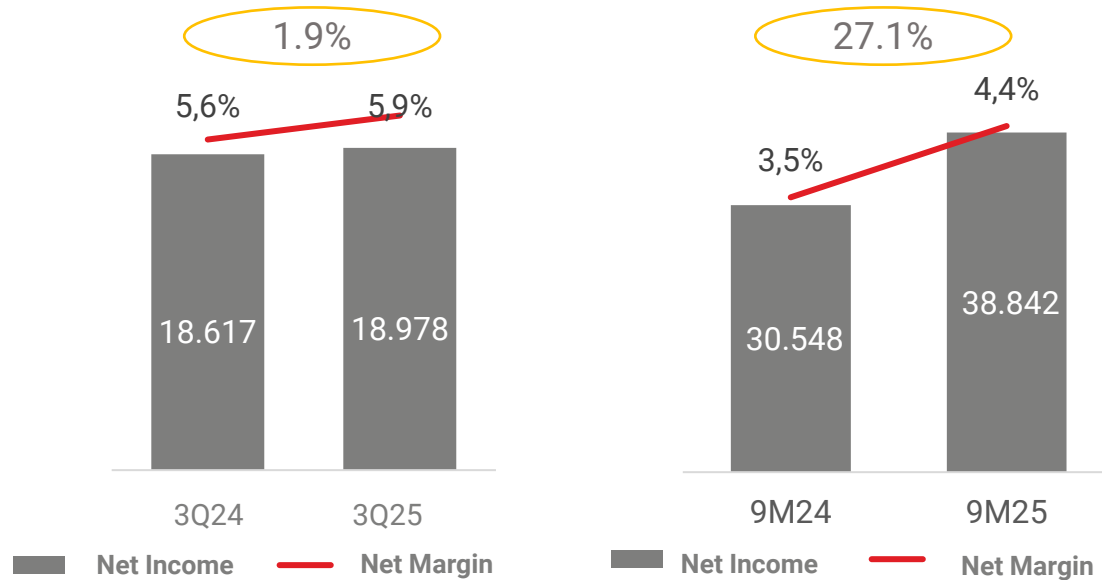
General and Administrative Expenses (R\$ thousand)



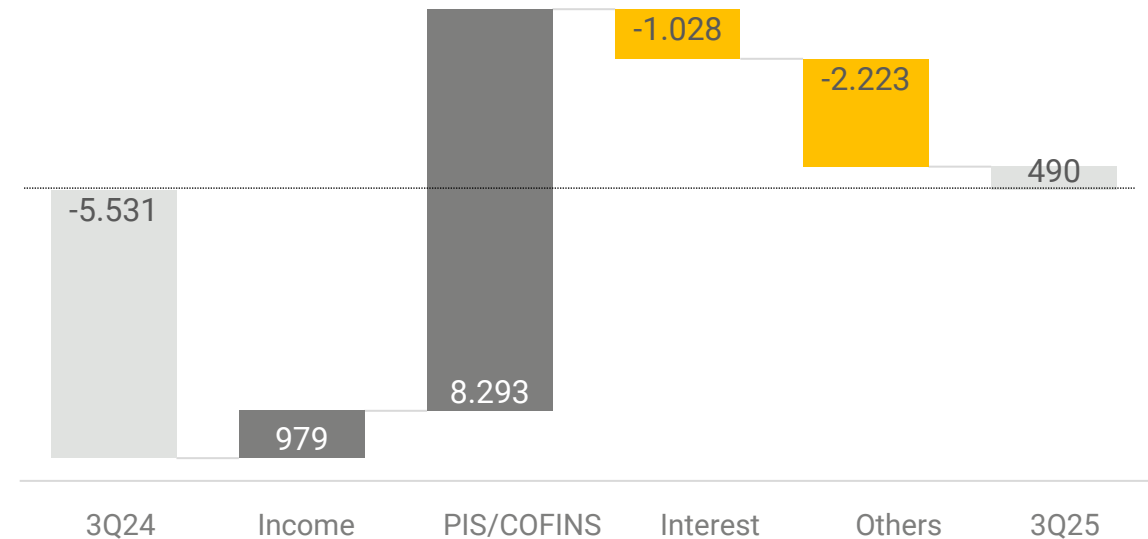
Administrative expense due to the recomposition of the PLR/bonus provision in 3Q25 and inflation in the period.

Consolidated Financial Performance

Net Income (R\$ thousand)



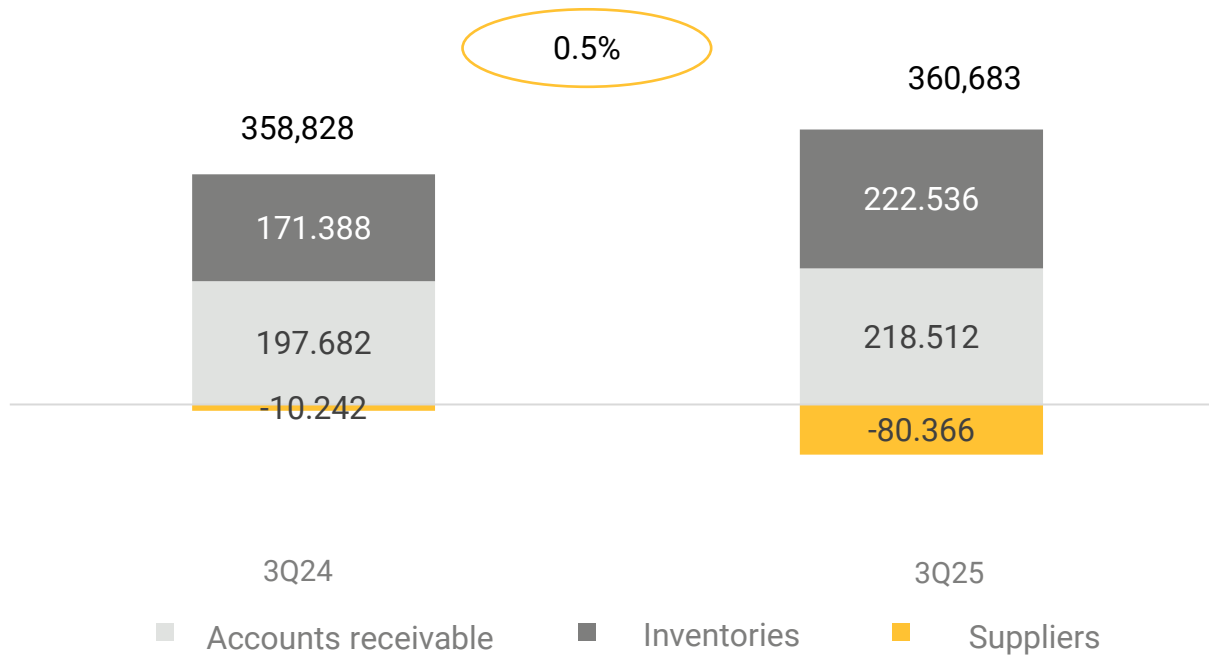
Financial Result (R\$ thousand)



Net profit of R\$ 19 million in Q3 2025, driven by expansion in the Industrialized Construction segment

Consolidated Financial Performance

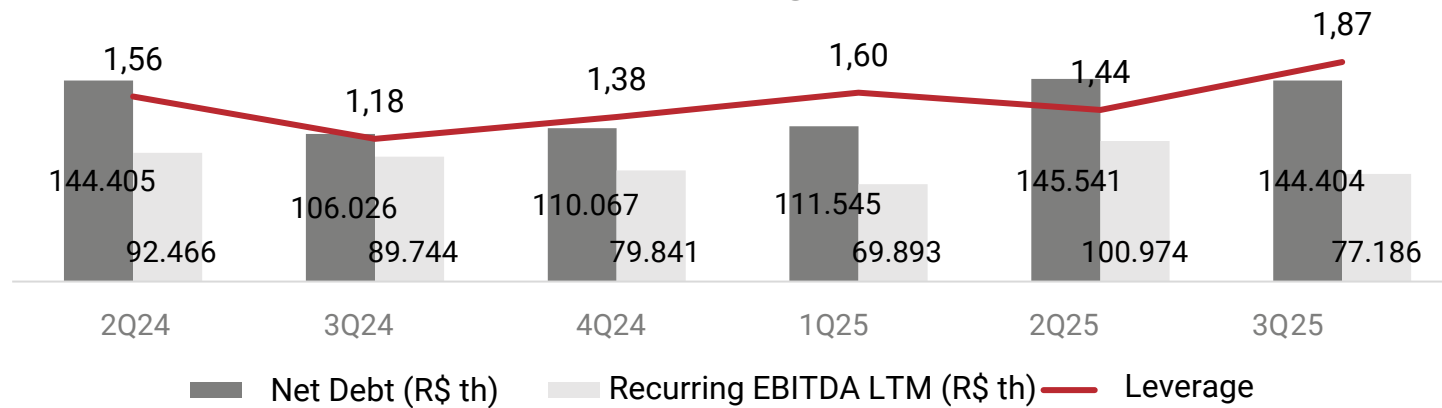
Working capital (R\$ thousand)



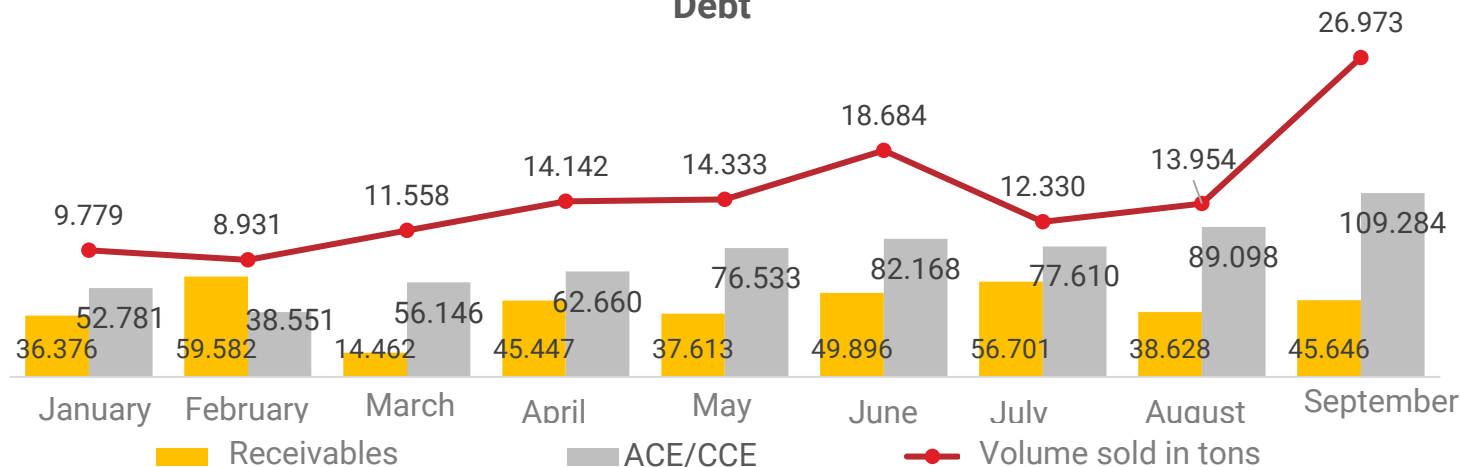
Working capital in line with 3Q24, with improved payment terms for suppliers offsetting the increase in accounts receivable and inventory.

Consolidated Financial Performance

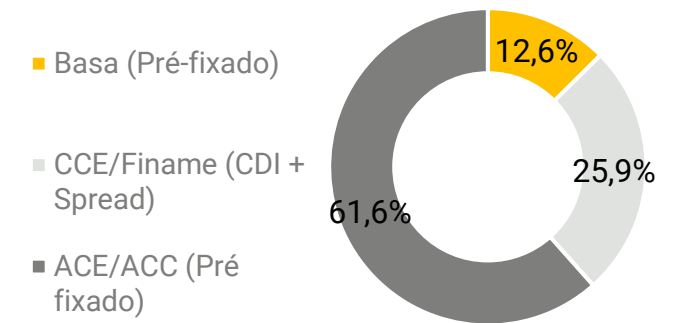
Net Debt/Recurring EBITDA



Debt



Debt composition



Average cost of debt: 10.9% p.a.

ETERNIT PILLARS



Highlights: Construlev

Eternit structural solution Flooring
Eterplac Siding facade cladding solutions

Pre-launches:

Pigmented and polished cementitious boards
Powder basecoat

Innovation – Industrialized

Construction

Strengthening the Brand
Fiber cement



Operational and
Financial Efficiency

Highlights :


Headquarters relocation
Organizational restructuring





Q & A

Identify yourself with your full name, ask all your questions at once - through the chat of this call - and wait for the company's response.

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